### CLEARY, GOTTLIEB, STEEN & HAMILTON

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September 19, 2002

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PAVELETSKAYA SQUARE 2/3 115054 MOSCOW

BANK OF CHINA TOWER ONE GARDEN ROAD HONG KONG

RECD S.E.C.

KASUMIGASEKI BUILDING SHIN KASUMIGASEKI BUILDING 3-2 KASUMIGASEKI 3-CHOME CHIYODA-KU, TOKYO 100-0013

SEP 1 9 2002

File No. 82-2337

1086

VIA HAND

Securities and Exchange Commission Division of Corporation Finance Office of International Corporate Finance 450 Fifth Street, N.W. Washington, D.C. 20549

Re: Disclosure Materials Provided on Behalf of I.E.M. S.A. de C.V. (File No. 82-2337) Pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")

Ladies and Gentlemen:

On behalf of our client, I.E.M., S.A. de C.V. (the "Company") and pursuant to the Company's obligations under Rule 12g3-2(b)(1)(i) under the Exchange Act, we are furnishing the enclosed English translation of the Company's consolidated quarterly report for the second quarter of 2002.

If you have any questions or require any further information, please do not hesitate to contact the undersigned or Jorge U. Juantorena of this firm at (212) 225-2000.

Please acknowledge receipt of this letter and the enclosure by stamping the enclosed copy of this letter and returning it to our messenger.

Sincerely.

Mitchell Raab

Enclosure

cc: Lic. Alejandro Archundia Jorge U. Juantorena

STOCK EXCHANGE CODE: IEM IEM, S.A. DE C.V.

#### CONSOLIDATED FINANCIAL STATEMENT

AT JUNE 30 OF 2002 AND 2001 (Thousands of Pesos)

Quarter REED S Year: 2002

SEP 1 9 2002

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				Emay inting			
REF	COMPLETE	QUARTER OF PRE	SENT	QUARTER OF PREVIOUS			
s	CONCEPTS	Amount	%	Amount	%		
1	TOTAL ASSETS	723,647	100	723,673	100		
2	CURRENT ASSETS	447,694	62	435,188	60		
3	CASH AND SHORT-TERM INVESTMENTS	114,808	16	105,430	15		
4	ACCOUNTS AND DOCUMENTS RECEIVABLE (NET)	142,003	20	196,793	27		
5	OTHER ACCOUNTS AND DOCUMENTS RECEIVABLE	7,164	1	9,227	1		
6	INVENTORIES	183,719	25	123,738	17		
7	OTHER CURRENT ASSETS	0 1	. 0	0	0		
8	LONG-TERM	. 0	0	0	0		
9	ACCOUNTS AND DOCUMENTS RECEIVABLE (NET)	0	0	U	0		
10	INVESTMENT IN SHARES OF SUBSIDIARIES		,				
11	AND NON-CONSOLIDATED OTHER	0	0	0 0	0		
12	PROPERTY, PLANT AND EQUIPMENT	271,534	38	281,979	39		
13	PROPERTY	363,906	50	361,657	50		
14	MACHINERY AND INDUSTRIAL	358,310	50 50	338,994	• 47		
15	OTHER EQUIPMENT.	33,385	5	38,508	5		
16	ACCUMULATED DEPRECIATION	525,007	73	496,894	69		
17	CONSTRUCTION IN PROGRESS	40,940	6	39,714	5		
18	DEFERRED ASSETS (NET)	4,419	1	6,506	1		
19	OTHER ASSETS	0	0	.0	0		
20	TOTAL LIABILITIES	351,748	100	347,251			
21	CURRENT LIABILITIES	283,124	80	268,084	77		
22	SUPPLIERS	30,374	9	22,850	7		
23	BANKLOANS	. 0	0	0	C		
	STOCK MARKET LOANS	0	0	0	C		
25	TAXES TO BE PAID	883	0	5,168	. 1		
26	OTHER CURRENT LIABILITIES	251,867	72	240,066	69		
27	LONG-TERM LIABILITIES	. 0	0	0	C		
28	BANKLOANS	0	0	.0	C		
29	STOCK MARKET LOANS	0	0	0			
30	OTHER LOANS	0	0	0	. 0		
31	DEFERRED LOANS	68,624	20	64,308	19		
32	OTHER LIABILITIES	. 0	0	14,859	4		
33	CONSOLIDATED STOCK HOLDERS' EQUITY	371,899	100	376,422			
34	MINORITY INTEREST	553	·	754			
35	MAJORITY INTEREST	371,346	100	375,668	100		
36	CONTRIBUTED CAPITAL	553,887	149	553,887	147		
37	PAID-IN CAPITAL STOCK (NOMINAL)	15,688	4	15,688	4 4 4 4		
38	RESTATEMENT OF PAID-IN CAPITAL STOCK	538 199	. 145	538,199	143		
39 40	PREMIUM ON SALES OF SHARES CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	0	0	0		
41	CAPITAL INCREASE (DECREASE)	(182,541)	(49)	(178,219)	(47		
42	RETAINED EARNINGS AND CAPITAL RESERVE	341,875	92	342,102	91		
43	REPURCHASE FUND OF SHARES	341,073	0	0	0		
44	EXCESS (SHORTFALL) IN RESTATEMENT OF	Ĭ					
7	HOLDERS' EQUITY	(526,986)	(142)	(530,813)	(141		
45	NET INCOME FOR THE YEAR	2,570	1	10,492	3		
73	HET HOOMET OIL THE TEXAS	2,570	'				

STOCK EXCHANGE CODE: IEM, S.A. DE C.V.

QUARTER:2

YEAR002

### CONSOLIDATED FINANCIAL STATEMENT BREAKDOWN OF MAIN CONCEPTS

(Thousands of Pesos)

REF		QUARTER OF PRE		QUARTER OF PRE	
s	CONCEPTS	Amount	%	Amount	%
3	CASH AND SHORT-TERM INVESTMENTS CASH SHORT-TERM	114,808	100	105,430	100
46		7,857	7	5,393	· 5
47		106,951	93	100,037	95
18 48 49 50 51	DEFERRED ASSETS (NET) AMORTIZED OR REDEEMED EXPENSES GOODWILL DEFERRED TAXES OTHERS	<b>4,419</b> 4,419 0 0	100 100 0 0	<b>6,506</b> 6,506 0 0	100 100 0 . 0
21	CURRENT LIABILITIES FOREING CURRENCY MEXICAN PESOS LIABILITIES	283,124	100	268,084	100
52		49,085	17	21,338	8
53		234,039	83	246,746	92
<b>24</b> 54 55 56	STOCK MARKET LOANS COMMERCIAL PAPER CURRENT MATURITIES OF MEDIUM TERM CURRENT MATURITIES OF BONDS	0 0 0	100 0 0 0	0 0 0	<b>100</b> 0 0 0
<b>26</b>	OTHER CURRENT LIABILITIES OTHER CURRENT LIABILITIES WITH COST OTHER CURRENT LIABILITIES WITHOUT COST	251,867	1 <b>00</b>	<b>240,066</b>	100
57		165,075	66	194,929	81
58		86,792	34	45,137	19
27	LONG-TERM LIABILITIES FOREING CURRENCY MEXICAN PESOS	0	1 <b>00</b>	<b>0</b>	<b>100</b>
59		0	0	0	0
60		0	0	0	0
29	STOCK MARKET LOANS	<b>0</b>	100	0	<b>100</b>
61	BONDS	0	0		0
62	MEDIUM TERM NOTES	0	0		0
<b>30</b> 63 64	OTHER LOANS OTHER LOANS WITH COST OTHER LOANS WITHOUT COST	<b>0</b> 0 0	100 0 0	0	100 0 0
31 65 66 67	DEFERRED LOANS NEGATIVE GOODWILL DEFERRED TAXES OTHERS	<b>68,624</b> 0 68,624 0	100 0 100 0	6 <b>4,308</b> 0 64,308	100 0 100 0
<b>32</b>	OTHER LIABILITIES RESERVES OTHERS LIABILITIES	<b>0</b>	100	<b>14,859</b>	<b>100</b>
68		0	0	0	0
69		0	0	14,859	100
44	EXCESS (SHORTFALL) IN RESTATEMENT OF STOCK HOLDERS' EQUITY	(526,986)	100	(530,813)	100
70	ACCUMULATED INCOME DUE TO MONETARY INCOME FROM NON-MONETARY POSITION	0	0	0	0
71		(526,986)	(100)	(530,813)	(100)

STOCK EXCHANGE CODE: IEM, S.A. DE C.V.

IEM

QUARTER2

YEAR2002

# CONSOLIDATED FINANCIAL STATEMENT OTHER CONCEPTS (Thousands of Pesos)

REF	CONCEDE	. 1	QUARTER OF PRESENT FINANCIAL YEAR	QUARTER OF PREVIOUS FINANCIAL YEAR
s	S		Amount	Amount
72	WORKING CAPITAL		164,570	167,104
73	PENSIONS FUND AND SENIORITY		70,201	63,870
74	EXECUTIVES (*)	, i	21	21
75	EMPLOYERS (*)		307	358
76	WORKERS (*)		906	903
77	CIRCULATION SHARES		32,415,713	32,415,713
78	REPURCHASED SHARES		0	. 0

<sup>(\*)</sup> THESE CONCEPTS SHOULD BE EXPRESSED IN UNITS.

STOCK EXCHANGE CODEEM IEM, S.A. DE C.V.

QUARTER:2

YEAR2002

# CONSOLIDATED EARNING STATEMENT FROM JANUARY THE 1st TO JUNE 30 OF 2002 AND 2001 (Thousands of Pesos)

REF		QUARTER OF PRE FINANCIAL YEA		QUARTER OF PREVIOUS FINANCIAL YEAR		
R	CONCEPTS	Amount	%	Amount	%	
1	NET SALES	372,538	100	365,032	100	
2	COST OF SALES	325,974	88	307,805	84	
3	GROSS INCOME	46,564	12	57,227	16	
4	OPERATING COSTS	28,424	8	29,548	8	
5	OPERATING INCOME	18,140	5	27,679	-8	
6	TOTAL FINANCING COSTS	7,807	2	7,843	2	
7	INCOME AFTER FINANCING COST	10,333	3	19,836	5	
8	OTHER FINANCIAL OPERATIONS	(580)	0	(2,032)	. (1)	
9	INCOME BEFORE TAXES AND WORKERS' PROFIT					
	SHARING	10,913	3	21,868	6	
10	RESERVE FOR TAXES AND WORKERS' PROFIT		1			
	SHARING	8,343	2	11,376	3	
11	NET INCOME AFTER TAXES AND WORKERS' PROFIT		1			
	SHARING	2,570	1	10,492	3	
12	SHARE IN NET INCOME OF SUBSIDIARIES AND	· •				
	NON-CONSOLIDATED ASSOCIATES	0.	0	0	0	
13	CONSOLIDATED NET INCOME OF CONTINUOUS					
	OPARATION	2,570	1	10,492	3	
14	INCOME OF DISCONTINUOUS OPERATIONS	0	0	0	0	
15	CONSOLIDATED NET INCOME BEFORE					
	EXTRAORDINARY ITEMS	2,570	1	10,492	3	
16	EXTRAORDINARY ITEMS NET EXPENSES	0	o l	0	Ö	
17	NET EFFECT AT THE BEGINNING OF THE YEAR	•	- [	•	Ť	
	CHANGES IN ACCOUNTING PRINCIPLES	o 1	0	0	0	
18	NET CONSOLIDATED INCOME	2,570	1	10,492	3	
19	NET INCOME OF MINORITY INTEREST	-,-,-		,	. [	
20	NET INCOME OF MAJORITY INTEREST	2,570	1	10.492	3	
		_,	1_	,		

STOCK EXCHANGE CODEIEM IEM, S.A. DE C.V.

QUARTER: 2

2002

#### CONSOLIDATED EARNING STATEMENT BREAKDOWN OF MAIN CONCEPTS (Thousands of Pesos)

Final Printing

REF		QUARTER OF PE FINANCIAL YEA		QUARTER OF PREVIOUS FINANCIAL YEAR		
R	CONCEPTS	Amount	%	Amount	: %	
1	NET SALES	372,538	100	365,032	100	
21	DOMESTIC	355,893	96	329,087	90	
22	FOREIGN	16,645	4	35,945	10	
23	TRANSLATED INTO DOLLARS	1,763	. 0	3,603	1	
6	TOTAL FINANCING COST	7,807	100	7.843	100	
24	INTEREST PAID	7,559	97	12,716	162	
25	EXCHANGE LOSSES	11,407	146	9,598	122	
26	INTEREST EARNED	3,976	51	7,623	97	
27	EXCHANGE PROFITS	7,727	99	8,057	103	
28	GAIN DUE TO MONETARY	544	7	1,209	15 <sup>-</sup>	
8	OTHER FINANCIAL OPERATIONS	(580)	100	(2,032)	100	
29	OTHER NET EXPENSES (INCOME)	(580)	(100)	(2,032)	(100)	
30	(PROFIT) LOSS ON SALE OF OWN SHARES	0	0	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0	
31	(PROFIT) LOSS ON SALE OF SHORT-TERM	Ö	ŏ	0	0	
10	RESERVE FOR TAXES ÀND WORKERS' PROFIT SHARING	8,343	100	11,376	100	
32	INCOME TAX	1,816	22	10,539	93	
33	DEFERED INCOME TAX	4,978	60	(1,232)	(11)	
34	WORKERS' PROFIT SHARING	15	ő	2,435	21	
35	DEFERED WORKERS PROFIT SHARING	1.534	18	(366)	(3)	

(\*\*\*) THOUSANDS OF DOLLARS

STOCK EXCHANGE CODEEM IEM, S.A. DE C.V.

QUARTER:2

YEAR2002

# CONSOLIDATED EARNING STATEMENT OTHER CONCEPTS (Thousands of Pesos)

REF R	CONCEPTS	QUARTER OF PRESENT FINANCIAL YEAR Amount	QUARTER OF PREVIOUS FINANCIAL YEAR Amount
36	TOTAL SALES NET INCOME OF THE YEAR NET SALES (**) OPERATION INCOME (**) NET INCOME OF MAYORITY INTEREST(**) NET CONSOLIDATED INCOME	384,877	382,694
37		(24,643)	28,605
38		650,334	991,636
39		9,337	136,256
40		(1,247)	51,285
41		(1,247)	51,591

<sup>(\*\*)</sup> THE RESTATED INFORMATION ON THE LAST TWELVE MONTHS SHOULD BE

STOCK EXCHANGE CODEEM IEM, S.A. DE C.V.

QUARTER: 2

YEAR2002

# CONSOLIDATED FINANCIAL STATEMENT FROM JANUARY THE 1st TO JUNE 30 OF 2002 AND 2001 (Thousands of Pesos)

REF		QUARTER OF PRESENT FINANCIAL YEAR	QUARTER OF PREVIOUS FINANCIAL YEAR
С	CONCEPTS	Amount	Amount
1 2	+(-) ITEMS ADDED TO INCOME WHICH DO	2,570	10,492
	REQUIRE USING CASH	9,822	10,608
3	CASH FLOW FROM NET INCOME OF THE YEAR	12,392	21,100
4	CASH FLOW FROM CHANGE IN WORKING CAPITAL	5,003	11,965
5	CASH GENERATED (USED) IN OPERATING ACTIVITIES	17,395	33,065
6	CASH FLOW FROM EXTERNAL FINANCING	. 0	0
7	CASH FLOW FROM INTERNAL FINANCING	0	0
8	CASH FLOW GENERATED (USED) BY FINANCING	0	0
9	CASH FLOW GENERATED (USED) IN INVESTMENT ACTIVITIES	(8,017)	(20,320)
10	NET INCREASE (DECREASE) IN CASH AND SHORT-TERM INVESTMENTS	9,378	12,745
11	CASH AND SHORT-TERM INVESTMENTS AT BEGINNING OF PERIOD	105,430	92,685
12	CASH AND SHORT-TERM INVESTMENTS AT THE END OF PERIOD	114,808	105,430

STOCK EXCHANGE CODEEM IEM, S.A. DE C.V.

QUARTER: 2

2002

#### CONSOLIDATED FINANCIAL STATEMENT BREAKDOWN OF MAIN CONCEPTS (Thousands of Pesos)

REF		QUARTER OF PRESENT FINANCIAL YEAR	QUARTER OF PREVIOUS FINANCIAL YEAR
C	CONCEPTS	Amount	Amount
2	+ (-) ITEMS ADDED TO INCOME WHICH DO NOT REQUIRE		
13	USING CASH DEPRECIATION AND AMORTIZATION FOR THE	9,822 9,822	<b>10,608</b> 10.608
14	+ (-) NET INCREASE (DECREASE) IN PENSIONS	3,022	10,000
45	AND SENIORITY PREMIUMS	0	0
15 16	+ (-) NET LOSS (PROFIT) IN MONEY + (-) NET LOSS (PROFIT) IN ASSETS AND LIABILITIES	0	0
	ACTUALIZATION	0	0
17	+ (-)OTHER ITEMS	0	. 0
4	CASH FLOW FROM CHANGE IN WORKING CAPITAL	5,003	11,965
18	+ (-) DECREASE (INCREASE) IN ACCOUNT	54,790	16,909
19 20	+ (-) DECREASE (INCREASE) IN INVENTORIES + (-) DECREASE (INCREASE) IN OTHER	(59,981)	35,245
20	RECEIVABLE	2,063	(5,389)
21	+ (-) INCREASE (DECREASE) IN SUPPLIER	7,524	(21,643)
22	+ (-) INCREASE (DECREASE) IN OTHER	607	(13,157)
6	CASH FLOW FROM EXTERNAL FINANCING	0	. 0
23	+ SHORT-TERM BANK AND STOCK MARKET	0	0
24 25	+ LONG-TERM BANK AND STOCK MARKET + DIVIDEND RECEIVED	0	. 0
26	+ OTHER FINANCING	0	Ö
27	(-) BANK FINANCING AMORTIZATION	0	0
28 29	(-) STOCK MARKET AMORTIZATION (-) OTHER FINANCING AMORTIZATION	0 0	0
25	(-) OTHER FINANCING AMORTIZATION		ď
7	CASH FLOW FROM INTERNAL FINANCING	0	0
30	+ (-) INCREASE (DECREASE) IN CAPITAL	0	0
31 32	(-) DIVIDENS PAID + PREMIUM ON SALE OF SHARES	0	0
33	+ CONTRIBUTION FOR FUTURE CAPITAL	Ö	Ö
	41		
9	CASH FLOW GENERATED (UTILIZED) IN INVESTMENT ACTIVITIES	(8,017)	(20,320)
34	+ (-) DECREASE (INCREASE) IN STOCK INVESTMENT OF A PERMANENT NATURE	0	0
35	(-) ACQUISITION OF PROPERTY, PLANT AND	(15,206)	(4,387)
36	(-) INCREASE IN CONSTRUCTIONS IN	7,189	(15,933)
37	+ SALE OF OTHER PERMANENT	0	0
38 39	+ SALE OF TANGIBLE FIXED ASSETS + (-) OTHER ITEMS	0	0
25	· (-) O HILLI LING		Ĭ

STOCK EXCHANGE CODEEM IEM, S.A. DE C.V.

QUARTER2

2002

#### RATIOS CONSOLIDATED

REF	CONCEPTS		QUARTER OF PRI FINANCIAL YEA			QUARTER OF PREV		
1 2 3 4 5	YIELD NET INCOME TO NET SALES NET INCOME TO STOCK HOLDERS' EQUITY (**) NET INCOME TO TOTAL ASSETS (**) CASH DIVIDENDS TO PREVIOUS YEAR NET INCOME INCOME DUE TO MONETARY POSITION TO NET INCOME	VIE	0.69 (0.34) (0.17) 0.00 (21.17)	) } %	% %	2.87 13.65 7.13 0.00 (11.52)	%	%
6 7 8 9 10	ACTIVITY  NET SALES TO NET ASSETS (**)  NET SALES TO FIXED ASSETS (**)  INVENTORIES ROTATION (**)  ACCOUNTS RECEIVABLE IN DAYS OF SALES  PAID INTEREST TO TOTAL LIABILITIES WITH COST (**)		2.40 3.17	times times times days %	s	3.52 6.36	times times days %	
11 12 13 14 15	LEVERAGE TOTAL LIABILITIES TO TOTAL ASSETS TOTAL LIABILITIES TO STOCK HOLDERS' EQUITY FOREIGN CURRENCY LIABILITIES TO TOTAL LIABILITIE LONG-TERM LIABILITIES TO FIXED ASSETS OPERATING INCOME TO INTEREST PAID NET SALES TO TOTAL LIABILITIES (**)	ES	13.95 0.00 2.40	times times	% % %	6.14 0.00 2.18	times times times	%
17 18 19 20	LIQUIDITY CURRENT ASSETS TO CURRENT LIABILITIES CURRENT ASSETS LESS INVENTORY TO CURRENT LIABILITIES CURRENTS ASSETS TO TOTAL LIABILITIES AVAILABLE ASSETS TO CURRENT LIABILITIES			times times times	s	,,	times times time %	s
21 22	CASH FLOW CASH FLOW FROM NET INCOME TO NET SALES CASH FLOW FROM CHANGES IN WORKING CAPITAL TO NET SALES		3.33 1.34	%	%	5.78 3.28	%	%
23 24	CASH GENERATED (USED) IN OPERATING TO INTEREST PAID EXTERNAL FINANCING TO CASH GENERATED			times			times	
25 26	(USED) IN FINANCING INTERNAL FINANCING TO CASH GENERATED IN FINANCING ACQUISITION OF PROPERTY, PLANT AND		0.00	%		0.00	%	
20	TO CASH GENERATED (USED) IN INVESTMENT ACTIVITIES		189.67_	%		21.59		

<sup>(\*\*)</sup> IN THESE RATIOS FOR THE DATA TAKE INTO CONSIDERATION THE LAST TWELVE

STOCK EXCHANGE CODEEM IEM, S.A. DE C.V.

QUARTER: 2

YEAR: 2002

### DATA PER SHARE CONSOLIDATED FINANCIAL STATEMENT

REF	CONCEPTS			OF PRESE			 RTER OF PREVIOUS O	
D			,	Amount_			Amount	·
								1
1	BASIC PROFIT PER ORDINARY SHARE (**)	\$		(0.04)		\$	1.51	ı
2	BASIC PROFIT PER PREFERENT SHARE (**)		\$	`0.00			\$ 0.00	ļ
. 3	DILUTED PROFIT PER ORDINARY SHARE (**)	\$		0.00	•	\$	0.00	•
4	CONTINUOUS OPERATING PROFIT PER COMUN					l' .		i
_	SHARE(**)	\$		0.00		\$	1.51	1
5	EFFECT OF DISCONTINUOUS OPERATING					1 -	0.00	İ
6	CONTINUOUS OPERATING PROFIT PER SHARE (**)  EFFECT OF EXTRAORDINARY PROFIT AND LOSS ON	\$		0.00		\$	0.00	- 1
0	CONTINUOUS OPERATING PROFIT PER SHARE (**)	s		0.00		s	0.00	
7	EFFECT BY CHANGES IN ACCOUNTING POLICIES	Ψ		. 0.00		*	0.00	ĺ
•	CONTINUOUS OPERATING PROFIT PER SHARE (**)	\$		0.00		\$	0.00	1
8	CARRYING VALUE PER SHARE	\$		11.46		\$	11.59	- 1
9	CASH DIVIDEND ACUMULATED PER SHARE		\$	0.00			\$ 0.00	i
10	DIVIDEND IN SHARES PER SHARE			0.00	sh	ares	0.00	shan
11	MARKET PRICE TO CARRYING VALUE			0.00	tin	es	0.00	time
12	MARKET PRICE TO BASIC PROFIT PER ORDINARY							
40	SHARE (**)			0.00	times		0.01	times
13	MARKET PRICE TO BASIC PROFIT PER PREFERENT			0.00	timon		0.00	times
	SHARE (**)			0.00	times		0.00	unes

<sup>(\*\*)</sup> TO CALCULATE THE DATA PER SHARE USE THE NET INCOME FOR THE LAST TWELVE MONTHS.

STOCK EXCHANGE CODE: IEM IEM, S.A. DE C.V.

QUARTER: 2

YEAR: 2002

#### **RELATIONS OF SHARES INVESTMENTS**

ANNEX 3

CONSOLIDATED Final Printing

COMPANY NAME (1)		NUMBER OF	WNERSHI	TOTAL AMOUNT (Thousands of Pesos)			
	MAIN ACTIVITIES	SHARES	(2)	CQUISITIOI	PRESENT VALUE (3)		
SUBSIDIARIES							
1 INDUSTRIAS IEM, S.A. DE C.V.	MANUFACTURING	29,499,908	99.61	29,385	183,767		
TOTAL INVESTMENT IN SUBSIDIARIES				29,385	183,767		
OTHER PERMANENT INVESTMENTS							
TOTAL					183,767		

STOCK EXCHANGE CODIEM IEM, S.A. DE C.V.

QUARTER:

YEAR: 2002

### PROPERTY, PLANT AND EQUIPMENT (Thousands of Pesos)

#### ANNEX 4

CONSOLIDATED Final Printing

CONCEPT	ACQUISITION COST	ACCUMULATED DEPRECIATION	CARRYING VALUE	REVALUATION	DEPRECIATION ON REVALUATION	CARRYING VALUE (-) REVALUATION (-) DEPRECIATION
DEPRECIATION ASSETS						
PROPERTY	2,928	234	2,694	273,741	247,762	28,673
MACHINERY	84,010	40,694	43,315	274,299	216,512	101,102
TRANSPORT EQUIPMENT	4,772	1,668	3,104	2,992	2,823	3,273
OFFICE EQUIPMENT	569	289	. 281	2,900	1,863	1,318
COMPUTER EQUIPMENT	16,922	9,631	7,291	5,230	3,531	8,990
OTHER	. O	. 0	0	. 0	0	0
DEPRECIABLES TOTAL	109,201	52,516	56,685	559,162	472,491	143,356
NOT DEPRECIATION ASSETS						
GROUNDS	468	0	468	86,770	. 0	87,238
CONSTRUCTIONS IN PROCESS	40,940	. 0	40,940	0	0	40,940
OTHER	0	0	0	0	. 0	0
NOT DEPRECIABLE TOTAL	41,408	0	41,408	86,770	0	128,178
TOTAL	150,609	52,516	98,093	645,932	472,491	271,534

STUCK EXCHANGE CODE: IEM IEM, S.A. DE C.V.

MEXICAN STOCK EXCHANGE ANNEX 05 CREDITS BREAK DOWN

QUARTER: 2 YEAR: 2002

(THOUSANDS OF PESOS)

															Fin	Final Printing
Credit	Amortization Rate of	Rate of	Denominated In	nated in	Amortization of Credits	of Credits In F	oreign Curren	icy With Natio	mal Entities (T	in Foreign Currency With National Entities (Thousands Of \$)		Amortization of Credits in Foreign Currency With Foreing Entities (Thousands Of §)	Foreign Currenc	y With Foreing	Entitles (Thousa	nds Of \$)
			Pes	Pesos			Time	Time Interval					Time Interval	leval		
Type /	Date	Interest	Until 1 Ye	More Than 1 Year	Current	Until 1 Year	Until 2 Years	Until 3 Years	Until 4 Years	Until 5 Years	Current Year	Until 1 Year	Until 2 Years	Until 3 Years	Until 2 Years Until 3 Years Until 4 Years Until 5 Years	Until 5 Years
Institution																
SUPPLIERS																
pooveenopee																
- Line Leading			905.01	ľ			1		ľ		Ī					
VARIOS			one a	0	5*	10,261	5	3	5			805		6	0	•
rotal suppliers			19,308	0	0	10,261	0	0	0	0	0	805	0	0	/	0
VARIOS			213,848	0	0	28,735	8	0	0	0	8	9,284	0	0	0	0
OTHER CURRENT LIABILITIES AND OTHER CREDITS			213,848	0	5	28,735	0	0	6	0	0	9,284	0	0	·	6
			233,156	0	0	38,996	0	0	•	0	6	10,089	0	0	0	0

STOCK EXCHANGE CODE: IEM IEM, S.A. DE C.V.

QUARTER: 2

YEAR: 2002

### TRADE BALANCE AND MONETARY POSITION IN FOREIGN EXCHANGE (Thousands of Pesos)

ANNEX 6

CONSOLIDATED Final Printing

	<del></del>	·			Finai Printing
· ·	DOLA	RS (1)	OTHER CU	RRENCIES	TOTAL
TRADE BALANCE	THOUSANDS OF DOLARS	THOUSANDS OF PESOS	THOUSANDS OF DOLARS	THOUSANDS OF PESOS	THOUSANDS OF PESOS
1. INCOME					
EXPORTS	1,763	16,493	0	0	16,493
OTHER	0	0	. 0	0	. 0
TOTAL	1,763	16,493			16,493
2. EXPENDITURE					·
IMPORT (RAW MATERIALS)	6,360	60,039	1,288	12,129	72,168
INVESTMENTS	563	5,421	0	0	5,421
OTHER	87	818	. 0	0	818
TOTAL	7,010	66,278	1,288	12,129	78,407
NET BALANCE	(5,247)	(49,785)	(1,288)	(12,129)	(61,914)
FOREING MONETARY POSITION					
TOTAL ASSETS	1,254	12,484	0	0	12,484
LIABILITIES POSITION SHORT TERM LIABILITIES POSITION	<b>2,918</b> 2,918	<b>29,063</b> 29,063	81 81	<b>805</b> 805	<b>29,868</b> 29,868
LONG TERM LIABILITIES POSITION	0	0	0	0	0
NET BALANCE	(1,664)	(16,579)	(81)	(805)	(17,384)

STOCK EXCHANGE CODE: IEM IEM, S.A. DE C.V.

QUARTER: 2

YEAR: 2002

# INTEGRATION AND INCOME CALCULATION BY MONETARY POSITION (1) (Thousands of Pesos)

ANNEX 7

CONSOLIDATED Final Printing

MONTH	MONETARY ASSETS	MONETARY LIABILITIES	(ASSET) LIABILITIES MONETARY POSITION	MONTHLY INFLATION	MONTHLY (PROFIT) AND LOSS
JANUARY	238,949	220,510	18,439	0.92	(170)
FEBRUARY	248,536	221,320	27,216	0.06	17
MARCH	245,236	232,192	13,044	0.51	· (67)
APRIL	298,149	267,229	30,920	0.55	(170)
MAY	264,749	248,621	16,128	0.20	(32)
JUNE	293,121	262,148	30,973	0.38	(118)
ACTUALIZATION:	0	0	0	0.00	(4)
CAPITALIZATION:	0	. 0	0	0.00	0
FOREIGN CORP.:	0	. 0	0	0.00	. 0
OTHER	0	0 .	0	0.00	0
TOTAL	en e				(544)

STOCK EXCHANGE CODE: IEM IEM, S.A. DE C.V.

QUARTER: 2

YEAR: 2002

BONDS AND MEDIUM TERM NOTES LISTING IN STOCK MARKET (1)

	ANNEX 8	CONSOLIDATED Final Printing
	FINANCIAL LIMITED BASED IN ISSUED DEED AND/OR TITLE	
NOT APPLICABLE		
	ACTUAL SITUATION OF FINANCIAL LIMITED	
NOT APPLICABLE		
	BONDS AND/OR MEDIUM TERM NOTES CERTIFICATE	

STOCK EXCHANGE CODE: IEM IEM, S.A. DE C.V.

QUARTER: 2

YEAR: 2002

#### PLANTS, COMMERCE CENTERS OR DISTRIBUTION CENTERS

#### ANNEX 9

CONSOLIDATED

Final Printing

PLANT OR CENTER	ECONOMIC	PLANT CAPACITY (1)	UTILIZATION
INDUSTRIAS IEM, S.A. DE C.V.	MANUFACTURING, TRANSFORMERS, MOTORS AND ELECTRICAL PROTECTION EQUIPMENT	100	50

NOTES .

STOCK EXCHANGE CODE: IEM IEM, S.A. DE C.V.

QUARTER: 2

YEAR: 2002

#### MAIN RAW MATERIALS

ANNEX 10

CONSOLIDATED Final Printing

DOMESTIC	MAIN SUPPLIERS	FOREIGN	MAIN SUPPLIERS	DOM. SUBST.	COST PRODUCTION (%)
STEEL OILS FOUNDRY	NAL CONDUC ELECTRIC SERVILAMINAS SUMMIT ACEITES PROD. Y SERV FUNDIDO METALES INDL EHV WEIDMAN VARIOS	ACERO ELEC Y COMP	CONDUMEX INC	70	5.73 11.91 0.66 1.21 3.05 10.69 23.30

STOCK EXCHANGE CODE: IEM IEM, S.A. DE C.V.

SELLS DISTRIBUTION BY PRODUCT

**ANNEX 11** 

DOMESTIC SELLS

CONSOLIDATED Final Printing CFE,CLYF TELMEX,NACEL SELMEC,SIEMENS COSTUMERS MAIN TRADEMARKS IEM 30.83 MARKET SHARE (%) 355,893 355,893 AMOUNT NET SELLS 245 0 0 VOLUME 313,916 0 0 313,916 AMOUNT **TOTAL PRODUCTION** 117 VOLUME ELECTRIC PRODUCTS MAIN PRODUCTS TOTAL

QUARTER: 2

YEAR: 2002

STOCK EXCHANGE CODE: IEM IEM, S.A. DE C.V.

SELLS DISTRIBUTION BY PRODUCT

**ANNEX 11** 

FOREIGN SELLS

CONSOLIDATED Final Printing PAGE 2

GENERAL ELECTRIC ROSEN, MARATHON NEMSCO,ROGERS COSTUMERS TRADEMARKS Ē DESTINATION NSA 16,645 16,645 AMOUNT **NET SELLS** 0 0 0 VOLUME AMOUNT TOTAL PRODUCTION VOLUME MAIN PRODUCTS PRODUCTOS ELECTRICO TOTAL

NOTES

QUARTER: 2

YEAR: 2002

2002

### CEDULE FOR THE DETERMINATION OF THE NET FISCAL EARNINGS ACCOUNT (NFEA) (Thousands of Pesos)

	NFE	A BALANCE FOR PREVIOUS PERIOD	FOR WHICH IS DETERMINED	·
Number of share	s Outstanding at ( Units	R 31st OF: 2001 the Date of the NFEA: ) S FISCALLY AUDITED?		19,418 15,713 CALLY
		DIVIDENDS COLLECTED IN THE PER	RIOD	
QUARTER	SERIES	NUMBER OF SHARES OUTSTANDING	DATE OF SETLEMENT	AMOUNT
0	. 0	0.00		0.00
		·		
NFE FR	FISCAL EAR - DETERMIN + DEDUCTE	NINGS JED INCOME D WORKER'S PROF ED WORKER ED RFE CTABLES JIOD: BALANCE OF THE NFEA AT 1	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	
		(Present year Inform		
	ACE TO 30 O ares Outstanding ( Units )	F JUNIO OF 2002  at the Date of the NFEA:	225,188 32,415,713	

STOCK EXCHANGE COI IEM IEM, S.A. DE C.V.

QUARTER: 1 YEAR: 1997

# ANNEX 12 CEDULE FOR THE DETERMINATION OF THE NET FISCAL EARNINGS ACCOUNT (NFEA) (Thousands of Pesos)

MODIFICATION BY COMPLEM	NTARY
NFEA BALANCE TO DECEMBER 31st OF: 2001	
Number of shares Outstanding at the Date of the NFEA:	0
(Units)	0
	<del></del>

#### ANNEX 12 - A

#### CEDULE FOR THE DETERMINATION OF THE NET FISCAL EARNINGS ACCOUNT REINVERTED (NFEAR)

(Thousands of Pesos) NFEAR BALANCE FOR PREVIOUS PERIOD FOR WHICH ISDETERMINED NFEAR BALANCE TO DECEMBER 31st OF: 2001 159,643 32,415,713 Number of Shares Outstanding at the Date of the NFEAR: (Units) ARE FIGURES FISCALLY AUDITED? ARE FIGURES FISCALLY CONSOLIDATED? DIVIDENDS PAIDOUT IN THE PERIOD THAT COMES FROM DE NFEAR NUMBER OF SHARES QUARTER **SERIES AMOUNT** DATE OF SETTELMENT OUTSTANDING 0 0.00 0.00 DETERMINATION OF THE NFEAR OF THE PRESENT YEAR OF 2002 NFER FROM THE PERIOD TO 30 OF JUNIO FISCAL EARNINGS: + DEDUCTED WORKER'S PROFIT SHA - DETERMINED INCOME TAX: - NON-DEDUCTABLES 0 - (+) EARNINGS (LOSS) FROM FOREING OF PROFIT: DETERMINATED RFE OF THE FISCAL YEAR - INCOME TAX (DEFERED ISR): \* FACTOR TO DETERMINE THE NFEAR: 0 NFER FROM THE PERIOD 0 BALANCE OF THE NFEAR AT THE END OF THE PERIOD 163.842 NFEAR BALANCE TO: OF 2002 30 OF JUNIO 32,415,713 Number of shares Outstanding at the Date of the NFEAR (Units) MODIFICATION BY COMPLEMENTARY NFEAR BALANCE TO DECEMBER 31st OF: 2001 0 0 Number of shares Outstanding at the Date of the NFEAR (Units)

STOCK EXCHANGE CODEEM IEM, S.A. DE C.V.

QUARTER:2

YEAR2002

CONSOLIDATED Final Printing

#### INTEGRATION OF THE PAID SOCIAL CAPITAL STOCK

#### CHARACTERISTICS OF THE SHARES

SERIES	NOMINAL VALUE	VALID CUPON		NUMBER OF	SHARES		CAPITAL (Thousands	
			PORTION	PORTION	MEXICAN	SUSCRIPTION	FIXED	VARIABLE
A		0	2,550,000	13,982,014	16,532,014	,	1,274	6,726
В		. 0	2,450,000	13,433,699		15,883,699	1,226	6,462
TOTAL			5,000,000	27,415,713	16,532,014	15,883,699	2,500	13,188

TOTAL NUMBER OF SHARES REPRESENTING THE PAID IN CAPITAL STOCK ON THE DATE OF SENDING THE INFORMATION: 32,415,713
SHARES PROPORTION BY:

CPO'S: UNITS: ADRS's: GDRS's: ADS's: GDS's:

#### REPURCHASED OWN SHARES

	NUMBER OF	MARKET VALU	JE OF THE SHARE
SERIES	SHARES	AT REPURCHASE	AT QUARTER

STOCK EXCHANGE CODEEM IEM, S.A. DE C.V.

QUARTER:2

YEAR2002

CONSOLIDATED Final Printing

#### DECLARATION FROM THE COMPANY OFFICIALS RESPONSABLE FOR THE INFORMATION.

I HEREBY SWEAR THAT THE FINANCIAL INFORMATION HERE IN SUPPLIED TO THIS STOCK CORRESPONDING TO THE PERIOD FROM 1 OF JANUARY TO 30 OF JUNE OF 2002 AND 2001 IS THAT OBTAINED FROM OUR AUTHORIZED ACCOUNTING REGISTERS AND IS RESULT OF THE APPLICATION OF THE ACCOUNTING PRINCIPLES AND NORMS ACCEPTED AND STATED BY MEXICAN INSTITUTE OF PUBLIC ACCOUNTANTS AND IN THE PROVISIONS OF THE MEXICAN NATIONAL AND STOCK COMMISSION (COMISION NACIONAL BANCARIA Y DE

THE ACCOUNTING PRINCIPLES USED BY THIS COMPANY AND THE PROCESSING OF DATA FOR THE PERIOD WHICH THE SAID INFORMATION REFERS WERE APPLIED USING THE SAME BASES AS FOR THE SIMILAR OF THE PREVIOUS YEAR.

ING. ARMANDO RIMOLDI RENTERIA
DIRECTOR GENERAL

C.P. FERNANDO RAFAEL ÁGUADO GUTIERREZ
CONTRALOR ZENERAL

TLALNEPANTLA, MEX, AT JULY 19 OF 2002

#### BOLSA MEXICANA DE VALORES, S.A. DE C.V. (MEXICAN STOCK EXCHANGE) SIFIC/ICS

STOCK EXCHANGE CODE: IEM

DATE: 19/07/2002 11:32

#### **GENERAL DATA OF ISSUER**

FIRM NAME

IEM, S.A. DE C.V.

ADDRESS:

VÍA GUSTAVO BAZ № 340 COLONIA BARRIENTOS

ZIP CODE:

54010

TLANEPANTLA, ESTADO DE MÉXICO

TELEPHONE:

57 29 97 00

**AUTOMATIC:** 

Х

IELEPHONE

53 10 00 25

FAX: E-MAIL: WEB SITE:

FISCAL DATA OF ISSUER

COMPANY "RFC"

IEM8312144U6

ADDRESS: -

VÍA GUSTAVO BAZ № 340 COLONIA BARRIENTOS

VÍA GUSTAVO BAZ № 340

ZIP CODE:

54010

TLANEPANTLA, ESTADO DE MÉXICO

#### PERSON IN CHARGE OF PAYMENT

NAME: ADDRESS: MR. FERNANDO RAFAEL AGUADO GUTIERREZ. CPA

COLONIA BARRIENTOS

ZIP CODE:

54010

CITY AND STATE:

TLANEPANTLA, ESTADO DE MÉXICO

TELEPHONE:

57 29 97 00

FAX:

53 10 00 25

E-MAIL:

raguado@condumex.com.mx

#### DATA OF OFFICERS

MSM POSITION:

CHAIRMAN OF THE BOARD CHAIRMAN OF THE BOARD

POSITION: NAME:

MR. ARMANDO RIMOLDI RENTERÍA

ADDRESS:

**VÍA GUSTAVO BAZ No 340** COLONIA BARRIENTOS

ZIP CODE:

54010

TELEPHONE:

TLALNEPANTLA, ESTADO DE MÉXICO 57 29 97 00

FAX:

53 10 00 25

E-MAIL:

diropese@condumex.com.mx

MSM POSITION:

GENERAL DIRECTOR

POSITION:

CHAIRMAN OF THE BOARD

NAME:

MR. ARMANDO RIMOLDI RENTERÍA

ADDRESS:

VÍA GUSTAVO BAZ No 340

ZIP CODE:

COLONIA BARRIENTOS

ZIF CODE.

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TELEPHONE:

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diropese@condumex.com.mx

#### BOLSA MEXICANA DE VALORES, S.A. DE C.V. (MEXICAN STOCK EXCHANGE) SIFIC / ICS

STOCK EXCHANGE CODE: IEM

DATE: 19/07/2002 11:32

MSM POSITION:

PERSON IN CHARGE OF SENDING QUARTERLY FINANCIAL INFORMATION

POSITION:

**COMPTROLLER GENERAL** MR. FERNANDO RAFAEL AGUADO GUTIERREZ. CPA

NAME: ADDRESS:

VÍA GUSTAVO BAZ № 340

**COLONIA BARRIENTOS** 

ZIP CODE:

54010

**CITY AND STATE:** 

TLANEPANTLA, ESTADO DE MÉXICO

TELEPHONE:

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FAX: E-MAIL:

raguado@condumex.com.mx

MSM POSITION:

SECOND PERSON IN CHARGE OF SENDING QUARTERLY FINANCIAL INFORMATION

POSITION:

IEM ACCOUNTANT

NAME:

MRS. ALEJANDRA ROQUE VAZQUEZ CPA

ADDRESS:

VÍA GUSTAVO BAZ № 340 **COLONIA BARRIENTOS** 

ZIP CODE:

54010

CITY AND STATE:

TLANEPANTLA, ESTADO DE MÉXICO

TELEPHONE:

57 29 97 00 53 10 00 25

FAX: E-MAIL

MSM POSITION:

HEAD OF THE LEGAL DEPARTMENT

POSITION:

LEGAL GENERAL MANAGER

NAME: ADDRESS:

MR. JOSE RAMON NEVAREZ JACQUES MIGUEL DE CERVANTES SAAVEDRA № 255

COLONIA AMPLIACIÓN GRANADA.

ZIP CODE:

11520

MÉXICO, D.F.

TELEPHONE:

52 50 50 77 53 28 58 91

FAX: E-MAIL:

jrnevarez@condumex.com.mx

MSM POSITION:

POSITION:

SECRETARY OF THE BOARD OF DIRECTORS SECRETARY OF THE BOARD OF DIRECTORS MR. ALEJANDRO ARCHUNDIA BECERRA

NAME: ADDRESS:

MIGUEL DE CERVANTES SAAVEDRA № 255

COLONIA AMPLIACIÓN GRANADA

ZIP CODE:

11520

**TELEPHONE:** 

MÉXICO, D.F. 52 50 50 77 52 55 16 86

FAX: E-MAIL:

aarchunida@condumex.com.mx

MSM POSITION:

**CLEARED TO FORWARD INFORMATION VIA EMISNET** 

POSITION:

**COMPTROLLER GENERAL** 

NAME:

MR. FERNANDO RAFAEL AGUADO GUTIERREZ. CPA

ADDRESS:

VÍA GUSTAVO BAZ № 340

COLONIA:

**BARRIENTOS** 

ZIP CODE: **CITY AND STATE:**  54010 TLANEPANTLA, ESTADO DE MÉXICO

#### BOLSA MEXICANA DE VALORES, S.A. DE C.V. (MEXICAN STOCK EXCHANGE) SIFIC / ICS

STOCK EXCHANGE CODE: IEM

DATE: 19/07/2002 11:32

TELEPHONE:

57 29 97 00

FAX:

53 10 00 25

E-MAIL:

raguado@condumex.com.mx

MSM POSITION:

**CLEARED TO FORWARD RELEVANT EVENTS VIA EMISNET** 

POSITION:

**COMPTROLLER GENERAL** 

NAME:

MR. FERNANDO RAFAEL AGUADO GUTIERREZ. CPA

ADDRESS:

VÍA GUSTAVO BAZ № 340

COLONIA:

**BARRIENTOS** 

ZIP CODE:

54010

CITY AND STATE:

TLANEPANTLA, ESTADO DE MÉXICO

TELEPHONE:

57 29 97 00 53 10 00 25

FAX: E-MAIL:

raguado@condumex.com.mx

#### BOLSA MEXICANA DE VALORES, S.A. DE C.V. (MEXICAN STOCK EXCHANGE) SIFIC/ICS

STOCK EXCHANGE CODE: IEM

QUARTER: 2

YEAR: 2002

IEM, S.A. DE C.V.

#### REPORT FROM THE DIRECTOR GENERAL (1)

(Discussion and Analysis from the Director General regarding the Financing Situation and Income of the Company's Operation)

#### ANNEX 1

CONSOLIDATED

**Final Print** 

SALES FOR 2001 WERE 626.8 MILLION PESOS, AS OF DECEMBER 2001, MEANING A REAL TERM DECREASE OF 46.8%, AGAINST THE PREVIOUS YEAR. SAID DECREASE WAS MAINLY EVIDENT IN THE TRANSFORMERS PRODUCTION LINE DUE TO AN INCREASING OPENING OF THE ELECTRIC SECTOR IN PURCHASING ABROAD, WHICH MAKES IT MORE DIFFICULT AND COMPLICATED GETTING ORDERS, AS WELL AS THE DELAY IN THE BIDS FOR "COMISION FEDERAL DE ELECTRICIDAD" AND "COMPAÑÍA DE LUZ Y FUERZA DEL CENTRO".

FORTUNATELY, VERY IMPORTANT ORDERS WERE OBTAINED IN THE SECOND HALF OF THE YEAR FOR TRANSFORMERS FOR SEVERAL "PIDIREGAS", HENCE SUBSTANTIALLY INCREASING NEXT YEAR'S INVOICING.

THE YEAR'S OPERATING PROFIT WAS 18.4 MILLION PESOS, AS OF DECEMBER 2001, AND MEANT 2.9% OF SALES. IN THE YEAR 2000, IN PESOS OF DECEMBER 2001, THE AMOUNT WAS 216.8 MILLION AND MEANT 18.4% OF SALES. 2001 SAW A 91.5% DECREASE IN REAL TERMS, MAINLY DUE TO A DECREASE IN THE SALES VOLUME AND ALSO A DECREASE IN PRICING, CAUSED BY THE VERY STRONG FOREIGN COMPETITION.

THE FINANCING INTEGRAL COST WAS 11.9 MILLION PESOS IN PESOS OF DECEMBER 2001, WHICH, COMPARED WITH 35.9 MILLION PESOS OF THE PREVIOUS YEAR IN PESOS OF 2001, MEAN A 66.9% DECREASE IN REAL TERMS, MAINLY CAUSED BY THE REDUCTION IN INTEREST RATES AND THE REVALUTION OF THE MEXICAN PESO, AGAINST THE U\$ DOLLAR, DURING THE YEAR.

THE COMPANY ACKNOWLEDGED THE DEFERRED INCOME TAX, REGARDING FIXED ASSETS, CONSIDERING THAT THE PERCENTAGES TO BE APPLIED IN THE ESTIMATED YEARS WILL BE DEDUCTIBLE AND/OR CUMULATIVE IN COMPLIANCE WITH THE MODIFICATION SET IN THE INCOME TAX LAW, WHERE IT IS STATED THAT FOR 2002, THE GENERAL RATE WILL CONTINUE BEING 35% AND WILL BE GRADUALLY REDUCED IN 1% A YEAR UNTIL 32% FOR THE YEAR 2005.

THE YEAR'S NET PROFIT WAS 6.5 MILLION PESOS, 92.2% LESS THAN IN THE PREVIOUS YEAR.

NO OTHER VALUES HAVE BEEN REGISTERED IN THE "RNVI"; THE JUDICIAL AND FINANCIAL INFORMATION HAS BEEN TIMELY SUBMITTED, IN COMPLIANCE WITH THE LAW.

THERE HAVE BEEN NO CHANGES, NOR MODIFICATIONS IN ANY OF THE VALUES REGISTERED IN THE "RNVI".

#### BOLSA MEXICANA DE VALORES, S.A. DE C.V. (MEXICAN STOCK EXCHANGE) SIFIC / ICS

STOCK EXCHANGE CODE: IEM

QUARTER: 2

YEAR: 2002

IEM, S.A. DE C.V.

#### COMPLEMENTARY REMARKS REGARDING THE FINANCIAL SITUATION (1)

ANNEX 2

CONSOLIDATED

**Final Print** 

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

THE ENCLOSED FINANCIAL STATEMENTS HAVE BEEN PREPARED IN COMPLIANCE WITH THE GENERALLY ACCEPTED ACCOUNTING PRINCIPLES IN MEXICO ("PCGA"). SAID PCGA REQUIRE THE FINANCIAL STATEMENTS TO BE EXPRESSED IN CONSTANT MEXICAN PESOS ON THE LATEST DATE SUBMITTED IN THE FINANICAL STATEMENTS.

- A. CASH AND CASH EQUIVALENT THE COMPANY CONSIDERS AS CASH EQUIVALENT, ALL POSSIBLE INVESTMENTS WITH A LESS THAN THREE MONTHS MATURITY TERM. FROM THE DATE OF THE CORRESPONDING CLOSING OF SAME AND ARE EXPRESSED AT COST PRICE PLUS EARNED INTERESTS.
- B. INVENTORIES INVENTORIES ARE APPRAISED AT REPLACEMENT COST OR MARKET COST, WHICH EVER IS LOWER. SALES COST IS ADJUSTED ACCORDING TO RESTATED VALUE OF INVENTORIES, ACCORDING TO THE DATES OF SALES.
- C. ESTATES, MACHINERY AND EQUIPMENT ALL DOMESTIC ESTATES, MACHINERY AND EQUIPMENT ARE EXPRESSED AT RESTATED VALUE, DETERMINED ACCORDING TO THE APPLICATION TO ITS DECEMBER 1996 REPLACEMENT NET VALUE, DETERMINED BY INDEPENDENT EXPERTS, OR AT PURCHASING COST FROM FACTORS DERIVED FROM THE "INPC". ALL FOREIGN MACHINERY AND EQUIPMENT ARE APPRAISED BY MEANS OF THE SPECIFIC INDEXATION METHOD, USING THE COUNTRY OF ORIGIN'S INFLATION RATE FOR EVERY EQUIPMENT, AS WELL AS THE CURRENT EXCHANGE RATE AT BUSINESS YEAR-END.

WHATEVER THE CASE MAY BE. DEPRECIATION IS CALCULATED BY MEANS OF THE STRAIGHT LINE METHOD BASED ON USEFUL LIFE SPANS, CONSIDERING A PERCENTAGE OF DISCARDED VALUE.

- D. STOCKHOLDERS INVESTMENTS THE COMPONENTS OF THE STOCKHOLDERS INVETSMENT IS RESTATED BY MEANS OF FACTORS DERIVED FROM THE "INPC".
- E. MONETARY STANDING INCOME IT REPRESENTS THE PROFIT OR LOSS DUE TO INFLATION OVER THE MONETARY ASSETS AND LIABILITIES AND ARE INCLUDED IN THE COMPLETE FINANCIAL COST.
- F. TRANSACTIONS IN FOREIGN CURRENCY TRANSACTIONS IN FOREIGN CURRENCY ARE LOGGED ACCORDING TO THE APPLICABLE EXCHANGE RATES ON THE DATE OF THEIR REALIZATION.

  THE FOREIGN CURRENCY MONETARY ASSETS AND LIABILITIES BALANCES ARE EXPRESSED IN NATIONAL CURRENCY AT THE APPLICABLE EXCHANGE RATES IN FORCE ON THE DATE OF THE BALANCE SHEET.

  THE DIFFERENCES CAUSED BY FLUCTUATIONS IN THE EXCHANGE RATES BETWEEN THE REALIZATION DATES OF THE TRANSACTIONS AND THEIR SETTLE OR APPRAISAL UPON THE CLOSING OF THE BUSINESS YEAR ARE CHARGED TO THE FINANCING TOTAL COST.
- G. LABOR OBLIGATIONS BOTH THE NON-SYNDICATED PERSONNEL'S SENIORITY BONUSES AND THE RETIREMENT AND DEATH OR DISABILITY COSTS ARE HONORED DURING THE YEARS OF SERVICE OF THE PERSONNEL, ACCORDING TO ACTUARIAL CALCULATIONS.
- ALL PAYMENTS BASED ON SENIORITY WORKERS MAY BE ENTITLED TO, IN CASE OF SEPARATION OR DEATH, ARE TRANSFERRED TO THE BUSINESS YEAR INCOME WHEN THEY ARE PAID.

#### BOLSA MEXICANA DE VALORES, S.A. DE C.V. (MEXICAN STOCK EXCHANGE) SIFIC/ICS

STOCK EXCHANGE CODE: IEM

QUARTER: 2

YEAR: 2002

IEM, S.A. DE C.V.

#### COMPLEMENTARY REMARKS REGARDING THE FINANCIAL SITUATION (1)

PAGE 2

CONSOLIDATED

Final Print

ANNEX 2

H. DEFERRED TAXES – AS OF 1 JANUARY 2000, THE COMPANY ADOPTED THE SET IN THE NEW D-4 BULLETIN "ACCOUNTING TREATMENT ON INCOME, ASSETS, AND WORKERS PROFIT SHARING TAXES" ISSUED BY THE MEXICAN PUBLIC ACCOUNTANTS INSTITUTE ("IMCP"), AS A RESULT OF THE ABOVEMENTIONED, THE COMPANY CHANGED FROM THE PARTIAL PASSIVE METHOD TO THE WHOLE ASSETS AND PASSIVE ONE, WHICH DETERMINES THE DEFERRED INCOME TAX, BY APPLYING THE CORRESPONDING INCOME TAX RATE TO THE TEMPORARY DIFFERENCES BETWEEN THE ACCOUNTING FISCAL OF ASSETS AND LIABILITIES, ON THE DATE OF THE FINANCIAL STATEMENTS.

- I. WHOLE EARNINGS AS OF 31 JANUARY 2001, THE B-4 BULLETIN "WHOLE EARNINGS" WAS IN FORCE, REQUIRING THAT THE DIFFERENT CONCEPT OF THE EARNED CAPITAL (LOST) DURING THE BUSINESS YEAR, BE SHOWN IN THE STOCKHOLDERS INVESTMENT STATEMENT OF CHANGES, AS WHOLE EARNINGS, HENCE RESTRUCTURING SAME FOR THE PURPOSE OF COMPARING THE DIFFERENT ITEMS.
- J. ACKNOWLEDGEMENT OF INCOME INCOME IS ACKNOWLEDGED WHEN THE PRODUCT IS SHIPPED TO THE DIFFERENT DISTRIBUTORS AND/OR CUSTOMERS.

K. LONG TERM AND INTANGIBLE ASSETS – THE COMPANY PERIODICALLY APPRAISES THE LOSS CAUSED BY A DECREASE IN THE LONG TERM VALUE OF ASSETS. LONG TERM ASSETS ARE REVIEWED DUE TO A LOSS OF VALUE WHEN EITHER EVENTS OR CHANGES OF CIRCUMSTANCES SHOW THAT THE VALUE SHALL NOT BE RECOVERED.

BUSINESS CONCENTRATION – AN IMPORTANT PART OF THE COMPANY'S INCOME ARE GENERATED BY THE ELECTRIC POWER INDUSTRY.

PROPERTIES, PLANT AND EQUIPMENT. SEE ANNEX 4.

3. - STOCK EXCHANGE CREDITS.
THERE ARE NO STOCK EXCHANGE CREDITS AS OF 31 MARCH, 2002.

#### 4.- CONTINGENT LIABILITY.

THE SUBSIDAIRY COMPANY HAS PLANS FOR THE PAYMENT OF RETIREMENT PENSIONS AND DEATH OR TOTAL DISABILITY, FOR ALL ITS NON SYNDICATED PERSONNEL, IN COMPLIANCE WITH THE FEDERAL LABOR LAW AND WITH WHAT IS STATED IN THE LABOR CONTRACTS.

PAYMENTS FOR SENIORITY PREMIUMS AS WELL AS THE PENSION PLANS ARE DETERMINED BASED ON THE EMPLOYE'S COMPENSATION ON HIS/HER RETIREMENT DATE, AND ALSO ON THE YEARS OF SERVICE.

AS OF 31 DECEMBER, 2001, THE AMOUNT FOR BENEFITS FORECASTED REGARDING COMPENSATIONS UPON THE RETIREMENT OF THE PERSONNEL, WHICH IS DETERMINED BY ACTUARIES, IS ANALYZED AS FOLLOWS:

#### BOLSA MEXICANA DE VALORES, S.A. DE C.V. (MEXICAN STOCK EXCHANGE) SIFIC/ICS

STOCK EXCHANGE CODE: IEM

QUARTER: 2

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	THOUSANDS OF MEXICAN PESOS
LIABILITIES FOR CURRENT BENEFITS COMPLEMENTARY AMOUNT FOR BENEFITS FORECASTED	(72,557) (5,459)
LIABILITIES FOR BENEFITS FORECASTED	(78,016)
MINUS ASSETS OF THE PLAN TRANSITION LIABILITIES VARIATIONS IN ASSUMPTIONS AND EXPERIENCE ADJUSTMENTS	70,201 226 11,261
NET FORECASTED ASSETS	3,672

THE FUND DETERMINED BY MEANS OF A TRUST, IN ORDER TO COMPLY WITH THE LIABILITIES CORRESPONDING TO THE PENSION PLAN AND SENIORITY PREMIUM AMOUNTS TO \$ 70,201, AS OF 31 DECEMBER, 2001.

#### BOLSA MEXICANA DE VALORES, S.A. DE C.V. (MEXICAN STOCK EXCHANGE) SIFIC / ICS

STOCK EXCHANGE CODE: IEM

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5 STOCKHOLDERS EQUITY THE RESTATEMENT EFFECTS OF THE STO	OCKHOLDERS' EQUITY AF	RE SHOWN NEXT	[	
	2002		2001	
CAPITAL STOCK RESTATEMENT	15,688 538,199	553,887	15,688 538,199	553,887
LEGAL RESERVE RESTATEMENT	3,138 26,214	29,352	3,138 26,214	29,352
PROFIT IN PREVIOUS YEARS RESTATEMENT	236,793 75,730	312,523	236,793 75,957	312,750
PROFIT OF THE YEAR RESTATEMENT	2,570 0	2,750	10,009 483	10,492
INSUFFICIENCY IN RESTATEMENT OF CAPITAL		(526,986)		(530,813)
		371,346		375,668

<sup>6.-</sup> RESERVE FOR THE REPURCHASE OF SHARES OF STOCK. THERE IS NO SUCH RESERVE AS OF 30 JUNE, 2002.

<sup>7.-</sup> INTEGRAL FINANCING COST.
INTERESTS PAID ARE NOT COMPOUNDED AND GO DIRECTLY TO INCOME, AS PART OF THE INTEGRAL FINANCING COST.

#### BOLSA MEXICANA DE VALORES, S.A. DE C.V. (MEXICAN STOCK EXCHANGE) SIFIC/ICS

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#### 8.- DEFERRED TAXES.

AS OF 1 JANUARY, 2000, WHEN THE TERM OF CONTRACT BECAME EFFECTIVE, THE COMPANIES COMPLIED WITH WHAT IS STATED IN THE NEW REVISED D-4 BULLETIN, "ACCOUNTING TREATMENT OF THE INCOME TAX, THE ASSETS TAX AND THE WORKERS PROFIT SHARING", ISSUED BY THE MEXICAN INSTITUTE OF PUBLIC ACCOUNTANTS.

AS A RESULT OF THE ABOVEMENTIONED, FOR THE ACKNOWLEDGEMENT OF THE DEFERRED INCOME TAX, THE COMPANY CHANGED FROM THE PARTIAL PAYABLE METHOD TO THE INTEGRAL RECEIVABLE AND PAYABLE ONE THAT CONSISTS IN DETERMINING THE DEFERRED INCOME TAX, BY MEANS OF THE APPLICATION OF THE CORRESPONDING INCOME TAX RATE, TO THE DIFFERENCES BETWEEN THE ACCOUNTING AND FISCAL VALUE OF THE ACCOUNTS RECEIVABLE AND PAYABLE – TEMPORARY DIFFERENCES – ON THE DATE OF THE FINANCIAL STATEMENTS. IN COMPLIANCE WITH THE BULLETIN, THE ACCUMULATED EFFECT AS OF 1 JANUARY, 2000, WAS DIRECTLY APPLIED TO THE STOCKHOLDERS' EQUITY.

AS OF 30 JUNE, 2002, THE MAIN TEMPORARY DIFFERENCES WHERE THE DEFERRED INCOME TAX IS ACKNOWLEDGED, ARE ANALYZED AS FOLLOWS(IN THOUSANDS OF PESOS):

INVENTORIES REAL ESTATE, PLANT AND EQUIPMENT – NET ADVANCES TO CUSTOMERS RESERVES AND OTHERS FISCAL LOSS FROM PERIOD	\$ 102,611 135,187 (61,128) 19,843 (29,645)
INCOME TAX RATE	166,868 35%
DEFERRED INCOME TAX PAYABLE DEFERRED PROFIT SHARING PAYABLE RATE DIFFERENCE EFFECT	58,404 3,734 (4,230)
TOTAL DEFERRED TAXES PAYABLE	\$ 57,908

#### 9.- EXTRAORDINARY ENTRIES.

THERE ARE NO EXTRAORDINARY ENTRIES, AS OF 30 JUNE, 2002.

#### 10.- DISCONTINUED OPERATIONS

AS OF 30 JUNE, 2002, NO SEGMENT OF THE BUSINESS, NEITHER GEOGRAPHIC NOR DUE TO ACTIVITIES HAS BEEN SOLD OR ABANDONED.

11.- EFFECT AT THE BEGINNING OF THE YEAR DUE TO CHANGES IN ACCOUNTING PRINCIPLES. THERE HAS BEEN NONE, AS OF 30 JUNE, 2002.

#### BOLSA MEXICANA DE VALORES, S.A. DE C.V. (MEXICAN STOCK EXCHANGE) SIFIC/ICS

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#### 12.- NET MONTHLY INCOME (HISTORICAL AND CURRENT)

MONTH	•	NAI	NMI	INDEX	INDEX	NMIC
JANUARY	02	(910)	(910)	360.283	354.662	(923)
FEBRUARY		(3,902)	(2,992)	360.283	354.434	(3,041)
MARCH		525	4,427	360.283	356.247	4,477
APRIL		8,449	546	360.283	358.193	(3,891)
MAY		8,045	(405)	360.283	358.919	4,531
JUNE		9,905	1,860	360.283	360.283	1,417
JULY	01	11,677	1,772	360.283	342.801	1,862
AUGUST		11,159	(518)	360.283	344.832	(541)
SEPTEMBER		9,957	(1,457)	360.283	348.042	(1,508)
OCTOBER		6,892	(2,810)	360.283	349.615	(2,896)
NOVEMBER		4,992	(1,899)	360.283	350.932	(1,950)
DECEMBER		6,182	1,190	360.283	351.418	1,220

14.- INTERESTS PAID IN CONSOLIDATED INCOME STATEMENTS.
ALL INTERESTS PAID CORRESPOND TO LOANS WITH GRUPO CONDUMEX, AND HENCE ARE NOT BANKING CREDITS NOR STOCK EXCHANGE TRANSACTIONS.

<sup>13.-</sup> FINANCIAL POSITION STATUS, WITHOUT CONSOLIDATING OTHER CONCEPTS.
SINCE THE COMPANY HOLDS STSOCK, IT LACKS A FUND CAPTION FOR PENSIONS OR SENIORITY PREMIUM.